



**REPLACEMENT OF HOT WATER HEATERS  
AND STORAGE TANKS AT VARIOUS SITES**

**BAYONNE, NEW JERSEY**

**SUBMITTED TO  
HOUSING AUTHORITY OF THE  
CITY OF BAYONNE  
APRIL 13, 2026**

■  
**ARCHITECTURE**

■  
**ENGINEERING**

■  
**PLANNING**

■  
**11 WEST 8<sup>th</sup> STREET  
BAYONNE, NJ 07002**



*design  
group*

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Bayonne, New Jersey 07002

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April 13, 2026

Housing Authority of the City of Bayonne  
549 Avenue A  
Bayonne, New Jersey 07002

ATTN: Mr. John Mahon  
Executive Director

**RE: Replacement of Hot Water Heaters and Storage Tanks at Various Sites**

Dear Mr. Mahon,

Pursuant to the requirements stated in the RFP as further elaborated at the mandatory walkthrough and any subsequent amendments, we are pleased to submit our proposal for architectural/engineering services for the above referenced project. In addition to the qualifications materials submitted in response to the Authority's RFQ, we believe that the following information is specifically relevant to this RFP:

**RELEVANT EXPERIENCE**

- DAL Design Group has worked a number of similar building and site improvement projects for the Authority over the past 30 years. Please see further discussion at Section 1.2 of this proposal.

**COMPLETION OF WORK WITHIN 60 DAYS**

- Our staffing and capabilities can accommodate providing services on an expedited schedule concurrently on multiple Bayonne Housing Authority projects, if awarded, within the required timetables. Our performance on recent Bayonne Housing Authority projects supports this statement.

We thank you for the opportunity to present our proposal.

Sincerely,

Avelino Sambade, AIA, PE, PP  
President

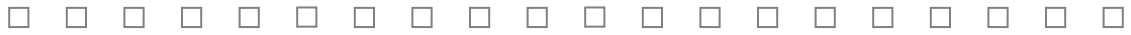


**REPLACEMENT OF HOT WATER HEATERS AND  
STORAGE TANKS AT VARIOUS SITES  
HOUSING AUTHORITY OF THE CITY OF BAYONNE**

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## 1.0 EVALUATION CRITERION # 1 – DEMONSTRATED EXPERIENCE

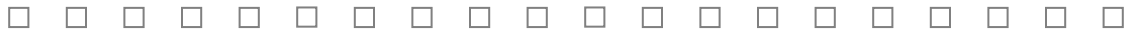
### 1.1 **Materials included in RFQ submittal**

The information provided in the previously submitted RFQ submittal demonstrates DAL Design Group's experience, over a 30+ year period, with Bayonne Housing Authority projects (total construction values in excess of \$ 35 million) as well as our experience in the *Roberson Homes*, *Peninsula Commons* and *Roberson West* first-time homeowner projects undertaken by the BHA, acting as Redevelopment Agency. Additionally, since July 2023, DAL Design Group has provided services on nineteen Bayonne Housing Authority projects. All deliverables for the projects were delivered in accordance with the Authority's schedule; bids were solicited and contracts awarded for most of these projects. These projects have either been successfully completed or are in the construction phase.

### 1.2 **Specific experience relevant to this RFP**

DAL Design Group has worked on a number of similar building and site improvement projects for the Authority over the past 30 years including the projects related to *"Mechanical Improvements at Various Sites"*, *"Boiler Replacement at Various Sites"*, and *"Replacement of Hot Water Heaters at Various Sites"* that are consistent with the scope of this RFP.

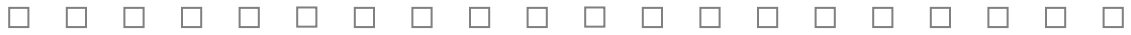
During construction of these projects, DAL Design Group principals were available on very short (15-30 minute) notice to address issues that arose during the workday resulting from conditions uncovered in the field and to provide immediate direction to the contractor.



## **2.0 EVALUATION CRITERION # 2 – FAMILIARITY WITH AUTHORITY’S PROGRAMS / HUD RULES AND REGULATIONS**

### **2.1 Materials included in RFQ submittal**

The information provided in the previously submitted RFQ submittal demonstrates DAL Design Group’s familiarity, based on its knowledge and experience over a 30+ year period with relevant HUD rules and regulations, New Jersey Uniform Construction Code/referenced building codes, and the New Jersey Rehabilitation subcode.



### **3.0 EVALUATION CRITERION # 3 – CAPABILITY TO COMPLETE WORK WITHIN REQUIRED TIME PERIOD**

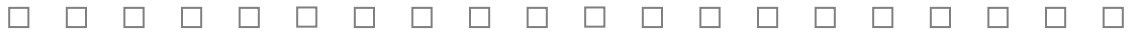
#### **3.1 Materials included in RFQ submittal**

The information provided in the previously submitted RFQ submittal demonstrates DAL Design Group’s strong record of compliance with design completion schedules over the last five years.

DAL Design Group provided A/E services to the Authority on projects funded through ARRA (American Recovery and Reinvestment Act) during 2009-2012. In order to qualify for funding, these projects needed to be “shovel ready” in a short time frame. DAL Design Group met all of the design time requirements necessary to bid and award contracts for 6 projects with total construction values of \$ 4,932,000.

#### **3.2 Specific facts relevant to this RFP**

DAL Design Group has provided services on nineteen distinct projects for the Authority since July 2023. We have complied with the Authority’s required design period and are committed to work on the project that is the subject of this RFP, if awarded, within the 60-day stated design period.



**4.0 EVALUATION CRITERION # 4 – PRICE/FEE PROPOSAL**

Based on our inspection of the work sites and understanding of the scope of services as described in the RFP and at the mandatory walkthrough, we propose to provide the full scope of architectural / engineering services necessary to successfully complete the Authority’s intended assignment. The proposed fee for the work outlined herein and intended by the Housing Authority of the City of Bayonne is as follows:

Total lump sum fee ..... \$ 42,000.00

**FEE BREAKDOWN (by phase)**

<u>PHASE</u>	<u>FEE</u>
A. Architectural/Engineering Services	\$ 41,800.00
Reimbursable Expenses (estimate) *	\$ 200.00

\* Reimbursable expenses are defined as the cost of printing of any large format printing of drawings. All other costs related to this proposed contract, e.g., office overhead, secretarial, regular mailings, photocopying, faxing, phones, travel time and expenses and other logistical support **are included** as part of the total lump sum fee.

Respectfully submitted,

A. Sambade, AIA, PE, PP  
DAL Design Group, P.C.  
April 13, 2026

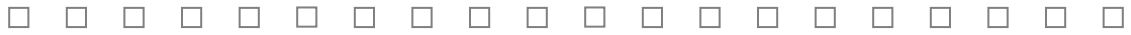


## **5.0 ADDITIONAL DOCUMENTATION**

The below-listed documents are supplied on the following pages in accordance with the requirements of the RFP:

**5.1 BUSINESS REGISTRATION CERTIFICATION  
DAL Design Group, PC**

**5.2 DISBARMENT STATEMENT**



**5.1 BUSINESS REGISTRATION CERTIFICATION**

**DAL Design Group, PC Business Registration Certification**



**STATE OF NEW JERSEY  
BUSINESS REGISTRATION CERTIFICATE**

**Taxpayer Name:** DAL DESIGN GROUP, P.C.  
**Trade Name:**  
**Address:** 11 WEST 8TH ST  
BAYONNE, NJ 07002  
**Certificate Number:** 0522008  
**Effective Date:** April 30, 1987  
**Date of Issuance:** February 28, 2009

**For Office Use Only:**  
**20090228164821940**



**5.2 DISBARMENT STATEMENT**

I, Avelino Sambade, duly appointed President of DAL Design Group, P.C. do hereby certify that neither I nor any of the principals of the firm or the firm itself or any sub-consultants or their members are suspended, debarred or otherwise restricted by the U.S. Department of Housing & Urban Development or any Department or Agency of the Federal Government or State Government from doing business with such Department or Agency and are furthermore not otherwise prohibited from professional practice.

Signed by: Avelino Sambade, President

Signature: \_\_\_\_\_

Date: April 13, 2026